Westpac Banking Corporation and Bishop Druitt College have enjoyed a long term relationship since the College's inception in 1994. Westpac has supported BDC in its community involvement through various events and sponsorships. The Home Loan Partnership referral program is another way that Westpac supports BDC in its ongoing initiatives, assisting the broader College community, including its staff, parents and carers.

The program will have financial benefits to BDC, staff, parents and carers.

**HOW DOES IT WORK?**

For every person affiliated with BDC who is introduced to Westpac where a loan eventuates*, Westpac will give BDC a significant up-front referral donation. (0.2% upfront)

PLUS…

BDC will receive an on-going annual income stream for each referred customer for as long as that loan exists with Westpac. (0.1% pa trail)

**FOR EXAMPLE:**

If a referral from one of BDC's associated networks (staff, parents or friends of BDC) goes into a Westpac branch, mentions this campaign and then takes up a new home loan for $250k, BDC will receive $500 after the loan settles AND will also receive approximately $250 per annum for the life of the loan.

**CRITICAL FACTS OF THIS CAMPAIGN**

- There are NO added costs or fees to you the borrower
- Staff, parents and carers deal directly with local Westpac Home Loan Specialist Christine McGregor
- Anonymity for borrowers is ensured

The Home Loan Partnership is suited for those who are interested in purchasing a new home, renovating their home, building wealth through investment, consolidating debt or refinancing to a better home loan deal.

The Home Loan Partnership has been designed to save interest and fees on housing loans, reduce bank fees on every day accounts and help look after your financial goals and needs.

**IF YOU ARE INTERESTED IN FINDING OUT MORE:**

Contact Scott Forrest and mention the BDC - Westpac Home Loan Partnership.

*Terms and conditions apply. Minimum loan amount $50,000.

Scott Forrest
*Home Finance Manager*

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